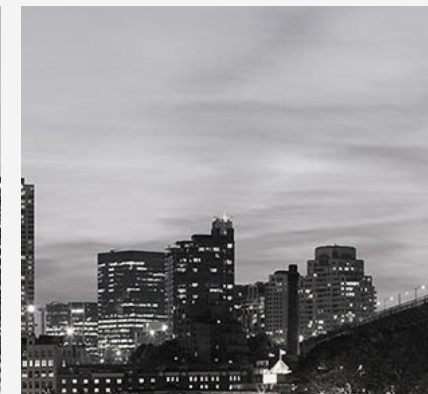
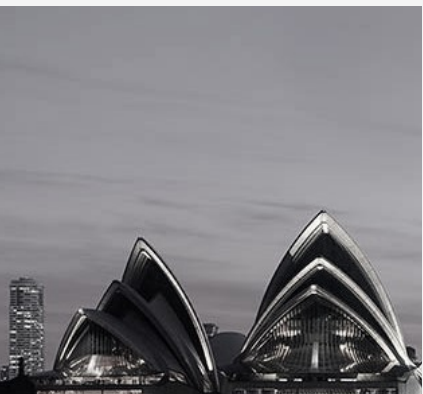


2017

**Australian Solar & Wind Energy Investment Roundtable**

8:45am–11:45am, Tuesday, November 14, 2017

**The Four Seasons, Sydney, Australia**



Introduction

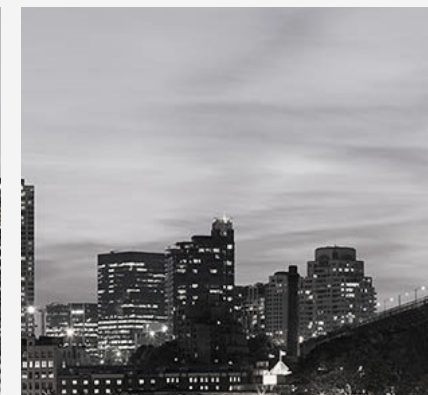
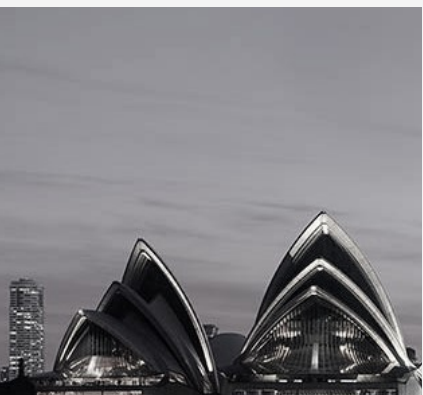
A decision-making roundtable for leading investors, lenders and developers on how to seize key opportunities across Australia's wind and solar sectors.

**Key themes include:**

- With Australian, Japanese and Chinese investors looking to invest capital in Australia's renewables energy, the roundtable evaluates domestic opportunities in wind and solar.
- Strategies on how to structure deals properly to finance Australian wind and solar projects.
- A look into emerging opportunities for Japanese investors, lenders, lending in the infrastructure market.
- How to work with ARENA and the CEFC to ink a deal.
- Power shortages-How solar and wind battery storage can change the game.

**Why attend this exclusive decision-making roundtable?**

- Network with leading Japanese, Australian, Chinese and European infrastructure investors, bankers, and developers over a breakfast and an insightful dialogue.
- Directly speak with decision-making peers about key challenges and opportunities in investing and funding infrastructure projects across the world in a stimulating conversation.



## Agenda

8:45am

Registration and breakfast

9:15am

Chairperson's opening remarks

9:20am

### **Australia's large-scale solar boom; Challenges and opportunities**

- Seven large-scale solar projects were completed in 2016 and even more will be built over the next 12 months, as rapid advances in technology propel large-scale solar towards price parity with wind power. How are falling setup cost impacting the market, and where are the opportunities?
- How to structure deals on solar projects that are profitable; utilizing leverage and equity.
- A look into the investment community in Australia, and how to utilizing buyers in the market.
- What are some of the key challenges that investors, banks and developers face in Australia's solar industry?
- Black outs: How solar and wind can fix power outages in Australia?

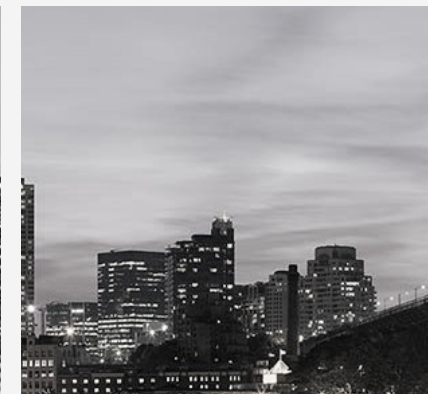
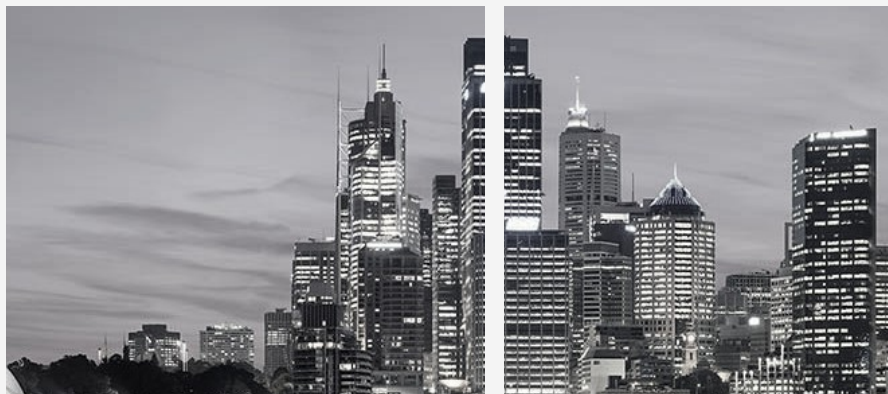
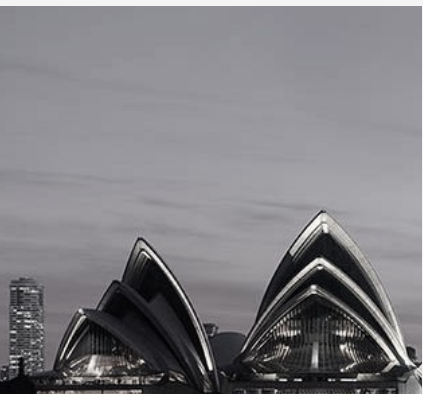
10:40am

### **Financing profitable deals in Australia's wind sector: Challenges and opportunities**

- Government grants on wind farms: How they should be used and the future of them?
- A Melbourne firm has proposed a 250 turbine offshore wind farm near Port Albert. What is the future of offshore wind projects in Australia, and what are the challenges to establishing them.
- Private equity in wind farms: how to structure deals with equity investors from across the Australia.
- Utilizing debt structures to finance a wind farm in Australia.
- How to finance and utilize battery storage for wind and solar projects

12:00pm

Networking



**The invitees are decision-makers from the following companies:**

- NAB
- CBA
- ANZ
- WAB
- ARENA
- CEFC

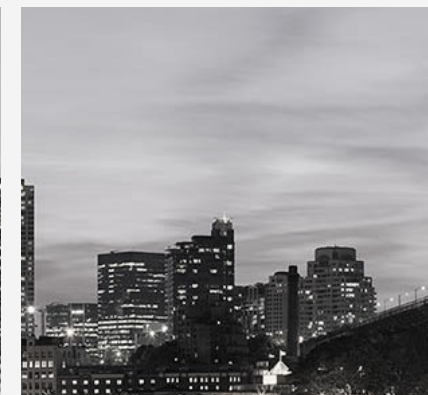
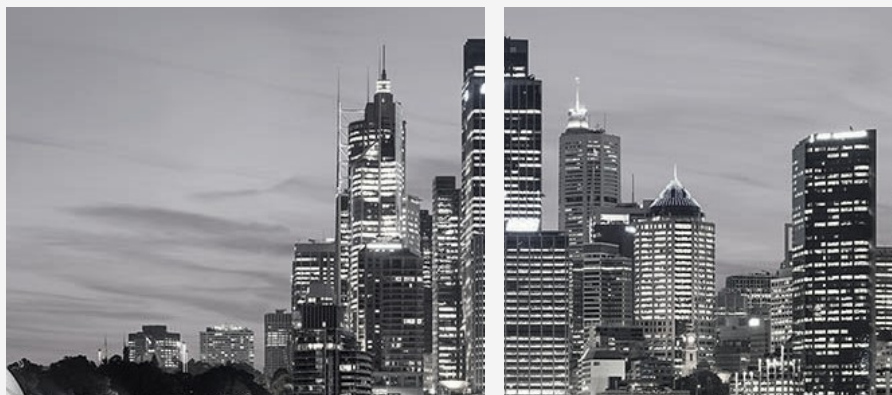
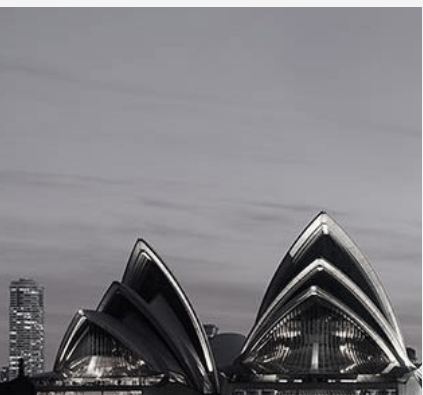
**Investors**

- AMP
- IFM Investors
- Hastings
- SL Capital Partners
- IMF Group
- Future Fund
- Palisade Investment Partners
- Marubeni
- Mitsubishi Corporation
- Mitsui & Co
- Sumitomo Corporation

**Developers and sponsors**

- Tilt Renewables
- Neoen
- Tesla
- ESCO Corporation
- Goldwind
- Lyon Group
- Res Australia
- Future Energy
- Genex Power
- Sun Brilliance

**Moderator:** Baron Lauder milk, Editor, Asia Pacific, IJGlobal



### **About the Organizers**

IJGlobal, the infrastructure arm of Euromoney Institutional Investor PLC, is one of the leading provider of news and intelligence on and to the global infrastructure market. In addition to its substantial news and data service, IJGlobal hosts 20+ annual events across world markets designed to gather project owners and developers, key public sector officials, and global sources of capital. For more information visit [www.ijglobal.com](http://www.ijglobal.com).

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